

Date \_\_\_\_\_ Time \_\_\_\_\_

How did you hear about us? \_\_\_\_\_

Name \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Development/Area/Subdivision \_\_\_\_\_

Home # \_\_\_\_\_ Wk # \_\_\_\_\_

Cell # \_\_\_\_\_ email \_\_\_\_\_

Reason for selling \_\_\_\_\_

SITUATION? \_\_\_\_\_

Decision maker? \_\_\_\_\_

How soon do You Want to Move \_\_\_\_\_

Bedrooms \_\_\_\_\_ Baths \_\_\_\_\_ Garage \_\_\_\_\_

Pool (Y) \_\_\_\_\_ (N) \_\_\_\_\_ in ground \_\_\_\_\_ Above Ground \_\_\_\_\_

Lot Size \_\_\_\_\_ Fenced \_\_\_\_\_

Style of House \_\_\_\_\_ (ranch, 2 story ..... ) Age of house \_\_\_\_\_

Condo \_\_\_\_\_ Townhouse \_\_\_\_\_ Row House \_\_\_\_\_

Year Built \_\_\_\_\_ Lot Size \_\_\_\_\_ Land Only \_\_\_\_\_

Owner Occupied \_\_\_\_\_ Tenant \_\_\_\_\_ Other \_\_\_\_\_ Vacant \_\_\_\_\_

Basement \_\_\_\_\_ Crawlspace \_\_\_\_\_ Slab \_\_\_\_\_

Type of Heat \_\_\_\_\_ Gas \_\_\_\_\_ Oil \_\_\_\_\_ Electric \_\_\_\_\_

Age of Roof \_\_\_\_\_ Age of Heater \_\_\_\_\_ Windows \_\_\_\_\_ Overall Condition \_\_\_\_\_

Upgrades/Special Features \_\_\_\_\_

Repairs Needed \_\_\_\_\_

Recent Improvements \_\_\_\_\_

How much are you hoping to get for the house \$ \_\_\_\_\_

Listed with Realtor (Y) \_\_\_\_\_ (N) \_\_\_\_\_ Expiration Date \_\_\_\_\_

Listing Price \$ \_\_\_\_\_ How Long Listed \_\_\_\_\_

Realtor Office \_\_\_\_\_ Agent Name \_\_\_\_\_

1<sup>st</sup> Mortgage Balance \_\_\_\_\_ Payment \$ \_\_\_\_\_ % \_\_\_\_\_

2<sup>nd</sup> Mortgage Balance \_\_\_\_\_ Payment \$ \_\_\_\_\_ % \_\_\_\_\_

Liens or Judgments \_\_\_\_\_

Mortgage payment current? \_\_\_\_\_ Taxes Current? \_\_\_\_\_

Notes:

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_